

Funding Your Program

LEARNING OBJECTIVES

1. To investigate the multiple ways to fund sustainable community practices
2. To explore the nature of one's practice in relation to funding sources
3. To learn the vocabulary of "funding"
4. To understand the process of grant preparation and application
5. To distinguish the structure and function of the various funding agencies

KEY TERMS

1. Public and private funding
2. Private payer/pay out of pocket
3. Gift tuitions/matched funding
4. Collection agency
5. Cash flow
6. Sliding scale
7. Fundraising
8. Proposals
9. Grants
10. 501(c)(3)/determination letter
11. Pilot program
12. Regional association of grant makers (RAG)/requests for proposals (RFPs), applications (RFAs), statement of qualifications (RFSQ), information (RFIs)
13. Foundations
14. Letter of inquiry/letter of intent (LOI)
15. Cover letter/abstract/executive summary
16. Capital
17. Business plan